

Associate or Full Professor - Organizational Behavior, with a specialization in Negotiation

Company:

EDHEC Business School

Location:

France / Lille or Nice

Discipline:

Organizational Behavior, with a specialization in Negotiation

Employment Type:

Permanent Full-time

Posted:

23/07/2026

Contact Person:

If you wish to apply for this position, please specify that you saw it on AKADEUS.

Associate or Full Professor - Organizational Behavior, with a specialization in Negotiation

POSITION

To participate in the continuous development of the EDHEC programs, EDHEC Business School (www.edhec.edu/en) is recruiting an Associate or Full Professor of Management with a specialization in Negotiation. This position requires teaching abilities in English and French, and a track record in research (publications in ABS-ranked journals). The successful candidate can provide evidence of publications in academic journals, is expected to actively teach in EDHEC programs at graduate and executive level, and to fully participate to the EDHEC agenda in Pedagogical Innovations by implementing innovative and active learning approaches.

Location will be on the Lille or Nice campus.

ABOUT OUR SCHOOL

As part of its strategic development, EDHEC is looking ahead to 2050 – a pivotal year for humanity marked by critical challenges such as reducing carbon emissions, protecting

biodiversity, addressing inequality, and ensuring universal access to education. By 2050, EDHEC will be graduating students born during the current strategic cycle – young people whose world will depend on the decisions made today.

To maximize its societal impact, EDHEC has structured its plan around three strategic priorities: rethinking business models for the common good (I), equipping students to drive transformation (II), and accelerating the development of climate finance (III).

The “Generations 2050” plan (2024–2028) is backed by a €270 million investment, including €112 million dedicated to the creation of 90,000 m² of Share & Care campuses.

QUALIFICATIONS

- Ph.D. degree
- Evidence of publications in top-tier international journals (kindly add the ABS rank in your CV when providing an overview of your publications – i.e., ABS4*, ABS4, ABS3, ABS2, ABS1)
- Demonstrated ability to teach in academic programs at graduate and executive level (kindly add teaching evaluations to your application file)
- High level of fluency in English and French, ability to teach in both languages
- High capacity to develop pedagogical innovation
- Dynamic, committed, open-minded team-player with a good dose of energy
- Desire to actively engage in all areas of faculty life
- Personal and professional ethics
- Excellent communication skills
- Visibility in the media is a plus

At EDHEC, we put diversity at the heart of our practices and know the value of building an inclusive and equitable workplace. Passionate about making an impact on society, we aim to build a team of colleagues representative of the diversity in our communities, and thus strongly encourage all people to apply.

Candidates interested in applying for this position are invited to send a cover letter, a resume, a list of publications (including their ABS rank), a list of classes taught (and evaluations) and the names and contact information of two referees at Recrutementsprofs2@edhec.edu.

Inquiries can be addressed to Inge DE CLIPPELEER, Head of the Management and Humanities Department, at inge.declippeleer@edhec.edu.

Applications will be considered until the positions are filled or February 28, 2027.

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