

Dean of School of Management

Company:

School of Management, Asian Institute of Technology

Location:

Thailand / Pathumthani

Discipline:

Employment Type:

Permanent Full-time

Posted:

26/05/2026

Contact Person:

If you wish to apply for this position, please specify that you saw it on AKADEUS.

Dean of School of Management Asian Institute of Technology

The Asian Institute of Technology (AIT) is an autonomous, international and inter-governmental post-graduate institution that promotes technological change and sustainable development in the Asian-Pacific region and beyond through higher education, research and outreach activities. Established in Thailand in 1959, AIT has become a leading regional postgraduate institution and is actively working with the public and private sector partners throughout the region and with some top universities in the world. It offers Master's and Doctoral degrees, diploma and certificate programs in engineering, science, planning and management, and serves over 2,000 students from many countries across Asia and beyond.

As part of its ongoing institutional transformation, AIT invites applications for the position of Dean of the School of Management (SOM). The Dean is expected to provide strategic and academic leadership to position SOM as a leading, internationally recognized business school in Asia, with strengths in innovation, sustainability, and industry engagement.

The Asian Institute of Technology (AIT) is looking for applications for the Dean of the School of Management. The Dean is responsible for leading the School administratively and academically. Furthermore, in line with AIT's transformation agenda, the Dean is expected to implement the new academic structure, staff reassignment, finance consolidation and center collaboration as guided by the President and the Vice President for Academic and Research.

Terms of reference of Dean:

The Dean's responsibilities include the following key areas:

Strategic and Institutional Leadership

- The Dean shall be responsible for the administration of their School in accordance with the Institute's policies and procedures, as well as for the overall functioning of the academic and research programs in the School.
- As chief executive officer of the School, the Dean shall lead the School and all its activities.
- The Dean shall be accountable to the President for the delivery of all education, research, consultancy and outreach activities of the School, for marketing and promotional activities, and for internal School management.

Academic, Research and External Engagement

- The Dean will provide administrative and academic/research leadership, to prioritize research agenda and to motivate School members for innovation and creativity in research and education.
- The Dean should facilitate and help in creating a strong research culture and environment that will motivate School members for writing scientific articles in the top, impact creating journals and disseminate research findings to those who could put such findings to practical use.
- The Dean should develop research networks and strategic research partnerships with donors, public and private organizations. This will need them to explore and communicate with potential partners in consultation with the Vice Presidents.
- The Dean is also expected to strengthen industry engagement, executive education, and international collaborations.

Financial and Organizational Leadership

- The Dean is responsible for the execution of academic, administrative and financial management functions of the School and its Academic Programs, such as the following, among others:

School management

- Lead the management of the School through the School Management Committee;

Management and administration of the Academic Programs and its Degree Programs

- Prepare business plans for the School and implement approved business plans;
- Coordinate academic programs of the School;
- Review and make recommendations on proposed new academic programs of the School;
- Coordinate the administration of sponsored research contracts, outreach and continuing education programs in the School;

- Set business and financial targets for academic and research programs, consultancy, continuing education, and information dissemination of the School;
- Initiate and manage School financial transactions including budget preparation, revenue generation, expenditure management, in accordance with Institute budgeting and accounting procedures;
- Prepare progress reports of the budget and business plan of the School and report progress according to AIT management guidelines;
- In consultation with School and staff members, arrange regular seminars of projects belonging to the research programs to evaluate research quality and timely delivery of outputs;
- Administer and manage the internal and external use of facilities allocated to the School (request AIT support services for assistance in maintaining the academic and research facilities);

Student management

- Review the recommendations of the Academic Program Chairs on student applications, and for admissions and scholarship/fellowship allocations;
- Review the recommendations of the Academic Program Chairs on student progress and achievements each semester;

Human resource management

- Recommend (to the AIT Management) the establishment of faculty positions, contract renewals and promotions;
- Recommend the establishment of staff positions, appointments, promotions, and contract renewals;
- Review work performance of the faculty members, and administrative and technical staff of the School, with focus on Key Performance Indicators (KPIs), accomplishments and achievements and recommend course of actions;
- Oversee the organization of the secretarial and technical staff of the School.

Qualifications:

- The Dean candidate must be academically well-qualified, holding a minimum rank of Associate Professor in Management or related areas.
- Strong communication and interpersonal skills to enable collaboration across the School.
- Proven experience in academic leadership (e.g., Dean, Associate Dean, or equivalent).
- Demonstrated ability in strategic planning, program development, and institutional growth.
- Experience in building partnerships with industry, government, and international institutions.
- Familiarity with business school accreditation frameworks (AACSB, EFMD, AMBA) is desirable.
- Demonstrate professionalism in dealing with a diverse population while

understanding and respecting each other's view of the world, personalities and working styles.

- Conduct oneself in a manner consistent with the Institute's standards of ethical conduct.
- Utilize effective techniques to build collaborative relationships with others to achieve shared goals; communicate openly and work together to reach objectives.
- Demonstrated ability in fundraising and resource mobilization is an advantage.

AIT offers a salary that is regionally competitive, commensurate with academic merit and experience. Attractive fringe benefits are offered. Interested applicants are requested to please send:

1. a letter of application, including *curriculum vitae* (detailing qualifications and experience)
2. a maximum two-page vision statement describing:
 - Assessment of SOM's current position
 - Strategic priorities and future direction
 - Approach to innovation, sustainability, and internationalization
 - Leadership and management philosophy

These should be submitted to VPAR (vpar@ait.ac.th) no later than **30 June 2026**.

Note: Only the shortlisted candidates will be invited for an interview by the search panel.

ATTENTION: Vice President for Academic and Research (VPAR)
Asian Institute of Technology
P.O. Box 4, Klong Luang
Pathumthani 12120, Thailand
e-mail: vpar@ait.ac.th

We are an equal opportunity employer, and all qualified applicants will receive consideration for employment without regard to race, color, religion, gender, national origin, disability status, or any other characteristics protected by law.

AIT has a zero tolerance to Sexual Exploitation and Abuse (SEA); sexual harassment, abuse and authority and discrimination which is outlined in its Code of Conduct. Protection from SEA is everyone's responsibility.

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